Livingstone

IT Services

MARKET UPDATE

2026

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INTRO TO LIVINGSTONE

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Brennan directs client engagements, manages the firm's Los Angeles office, and co-leads Livingstone's Business & Technology Services team. He has over 30 years of investment banking experience, primarily focused on middle-market transactions in technology and business services including clients such as Genpact, Accenture, Cognizant, EPAM, and others.

Prior to joining Livingstone, Brennan was a Managing Director at Houlihan Lokey and spent nine years at UBS. Prior to that, he also ran M&A for Whittman-Hart, a multi-billion dollar IT services company. He began his career with DLJ in 1993.

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Josh joined Livingstone in 2016 and is currently a Managing Director in the Los Angeles office, assisting in sourcing and executing sell-side M&A and capital raise transactions.

Prior to joining Livingstone, Josh was a Senior Analyst at Greif & Co., an investment bank in Los Angeles, where he specialized in sell-side M&A for companies in the middle market. He began his financial services career in business valuation where he valued 80+ companies from a variety of industries.

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EVERY SUCCESSFUL DEAL BEGINS AND ENDS THE SAME WAY.
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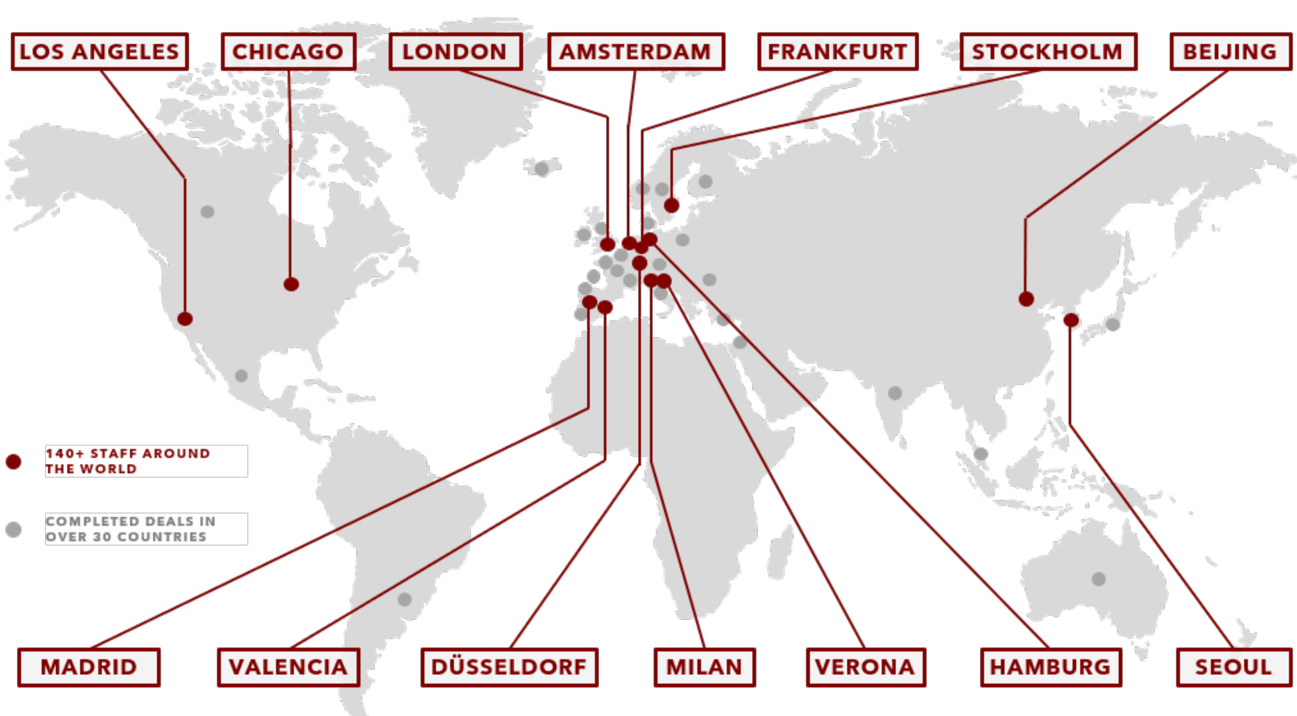

MERGERS & ACQUISITIONS

Sell-side, Buy-side

CAPITAL RAISE ADVISORY

Senior/Secured, Junior/Unsecured, Preferred Securities, Minority Positions

SPECIAL SITUATIONS

Distressed M&A, Distressed Refinancings, Balance Sheet Restructurings

140+	25+ years	$25-500M	65+	Expertise
PROFESSIONALS WORLDWIDE	AVERAGE PARTNER EXPERIENCE	TRANSACTION FOCUS	TRANSACTIONS CLOSED ANNUALLY	BUSINESS & TECH SERVICES INDUSTRIAL HEALTHCARE CONSUMER ENERGY & INFRASTRUCTURE

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EXECUTIVE SUMMARY

Executive Summary

Key Trends

- **Global IT services grew 9.4% to ~$1.73 trillion in 2025 — but the headline masks a two-speed market.** AI-linked infrastructure, managed services, and security spend is surging while discretionary consulting and project work remains paused, and buyers are pricing these two revenue streams very differently
- **Revenue mix now matters more than aggregate growth.** Recurring, contracted revenue carries scarcity value in both public and private markets; time-and-materials project revenue is being discounted — the single most important lens for owners weighing timing and for sponsors underwriting platforms
- **Credit is bifurcating the same way the market is:** base rates are down (Fed funds 3.50–3.75% after the June hold) but middle-market spreads have widened since year-end — most sharply for software- and tech-services-exposed credits, where lenders now underwrite AI-disruption risk explicitly. Debt remains available and competitively priced for recurring-revenue borrowers; project-based and AI-exposed credits face wider spreads and tighter structures

WHERE THE DEMAND IS

- Managed services is the growth engine — a ~$330–460B market compounding at ~14.8%, with managed security the fastest-growing service line; worldwide security spend hit $213B in 2025 and is projected at $240B in 2026 (+12.5%)
- Hyperscaler capex is pulling through a services supercycle: the four largest US hyperscalers spent ~$410B in 2025 and guided ~$600–725B for 2026 (~75% AI infrastructure), creating durable downstream demand for cloud migration, data modernization, and platform-partner work (AWS, Azure, Salesforce, ServiceNow, SAP)
- The AI implementation gap is the sector's commercial opportunity: 62% of CEOs made AI a priority in 2025, yet only ~5% of enterprise AI pilots are producing measurable P&L value — enterprises are paying services firms to close that gap, and production-grade AI delivery (not strategy work) is what remains scarce
- Consulting and implementation is the soft spot (~3.9% CAGR through 2030): discretionary project work stalled in the “uncertainty pause,” with Accenture's consulting growth (+3%) again trailing outsourcing (+6%) in Q4 FY2025

Executive Summary

Key Trends (Continued)

WHAT COULD SLOW IT

- The capex-to-revenue divergence is the macro risk worth monitoring: Allianz Research puts the gap at ~46% (vs. ~32% in the 2001 telecom cycle); if AI-services revenue doesn't catch up to infrastructure spend, hyperscalers will throttle capex and the pull-through demand slows with it
- “AI deflation” of billable hours is the structural risk: GenAI is compressing effort on exactly the work the industry bills by the hour, forcing a repricing toward outcome- and platform-based models across every subsector

THE PUBLIC-MARKET READ-THROUGH

- Public multiples compressed across all five IT services subsectors this year, but the dispersion tells the real story: the market is repricing labor-arbitrage, FTE-billing business models, not the sector as a whole
- Digital Engineering fell hardest — from a median EV/EBITDA above 23.0x (Dec 2024) to ~7.4x today — as GenAI coding tools undercut the premium once paid for specialized engineering capacity; DE now trades at a discount to every other subsector other than BPO
- As of June 2026 all subsectors trade at 5.9x-10.9x EV/EBITDA — VARs command the highest multiple despite the thinnest gross margins (~11%), a signal that the market is paying for AI-hardware proximity and resilient, diversified revenue over headline margin
- BPO cuts both ways: multiples reset from ~12–13x to ~5–7x as agentic AI erodes transaction-based revenue, yet the Capgemini–WNS logic shows buyers will pay premium prices (13.5x EBITDA) for “intelligent operations” platforms that own the automation rather than compete with it

WHAT EARNS A PREMIUM IN PRIVATE MARKETS

- Buyers in 2026 are underwriting what can be delivered post-close — execution certainty, margin transparency, and integration readiness — a quality-first market where clean assets hold pricing and operationally messy ones get discounted quickly
- Premium attributes: contracted recurring revenue, managed security capability, hyperscaler/platform certifications, vertical depth, and documented delivery automation — AI capability is now table stakes and earns multiple credit only where it shows up in utilization, gross margin, and cycle times
- Discounted attributes: staff augmentation, project and customer concentration, undifferentiated offshore labor arbitrage, and one-time hardware surges without attached services gross profit
- The margin hierarchy still maps to value-add — 2025 median gross margins: GSI and Digital Engineering ~32%, BPO ~28%, IT Solutions Providers ~22%, VAR ~11% — but the gap between GSI and DE margins is converging, and with it their valuation bands

Executive Summary

Key Trends (Continued)

DEAL ACTIVITY & MULTIPLES

- 2025 was the most active M&A year on record — and IT services was a primary beneficiary. Global M&A reached ~$4.9T across 50,810 deals; technology deal value rose more than 76% to ~$478B; North America IT deal value hit $690.9B, its highest level ever
- The median M&A EV/EBITDA multiple improved to 10.1x in 2025 (from 9.8x), within ~3% of 2021's all-time peak — while AI-native services firms command revenue multiples above 3.0x
- Momentum carried into 2026, but the market is K-shaped: megadeals are driving headline value while mid-market IT services volumes softened in early 2026 as buyers work through AI-disruption underwriting questions — sellers that can answer them are clearing at full prices
- Strategics are paying up for capability: Coforge–Encora ($2.4B, 4.6x revenue), Capgemini–WNS ($3.3B, 13.5x EBITDA), and a steady cadence from Accenture, Infosys, Cognizant, TCS, and Wipro targeting AI, security, and cloud delivery — with no large pure IT-services deal blocked by regulators in 2025

PRIVATE EQUITY: STILL THE MARGINAL BUYER

- Sponsors drove ~40% of 2025 global deal value and ~35% of volume; MSP consolidation continued at pace with 169 transactions in 2025, ~69% PE-backed
- PE capital is rotating toward AI-enabling layers — selectively: sponsors are underwriting fewer software assets (where AI is a disruption risk to the product) and more of the businesses on the adoption side of AI — but the capital is targeting the recurring layers (managed services, security, infrastructure) and implementation work that converts into ongoing managed and support revenue, not project work broadly
- Where sponsors do buy project-heavy firms, the entry discount is the thesis: acquire at project-work multiples, convert the revenue base toward managed and outcome-based models, and exit at recurring-revenue multiples — the valuation gap between the two revenue types is the arbitrage
- Structures reflect the quality-first market: earnouts increasingly keyed to services gross-profit retention (10–25% of consideration) and seller rollover of 15–35%, aligning price with post-close delivery

WHAT IT MEANS FOR OWNERS

- The window is open — but selective. Companies with recurring revenue, security or AI-enabled delivery, and clean financials face the deepest and best-capitalized buyer pool in years; businesses reliant on discretionary project work should expect longer processes and structure-heavy offers, making preparation and positioning the highest-ROI work a seller can do today

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PUBLIC MARKETS UPDATE

Public Company Spotlight – IT Services

Subsector Overview

Select Participants (1)

Diversified Global Systems Integrators ("GSI")

- Firms that specialize in integrating complex IT systems on a global scale, providing a comprehensive suite of service inclusive of consulting, design, implementation and management of IT solutions
- GSIs typically work with multiple vendors and cover a wide range of geographies, technologies, end markets, and partnership ecosystems

IT Solutions Providers

- Solutions providers work as both a service provider and an advisor ensuring projects are successfully delivered from ideation to execution; while advisory work can extend beyond implementation to ongoing support, management and optimization
- Solutions providers are most common in situations that require unifying disparate hardware and software in a single architecture and are sometimes subcontractors to GSIs

Digital Engineering

- Provides technology and engineering services focused on digital transformation and innovation – helping firms leverage modern technology to create new products, services and experiences, often with an emphasis on agility, scalability, and customer-centric design
- DE firms often implement DevOps and Agile software development and deployment methodologies to enable faster delivery of digital products and continuous improvement

Business Process Outsourcing ("BPO")

- Handle certain business processes or functions on their customer's behalf – from back-office operations like accounting and data analytics, to front-office functions such as customer experience and sales
- BPO is designed to handle routine processes to allow customers to focus on core activities and tend to be very sticky once a customer has switched to a BPO provider

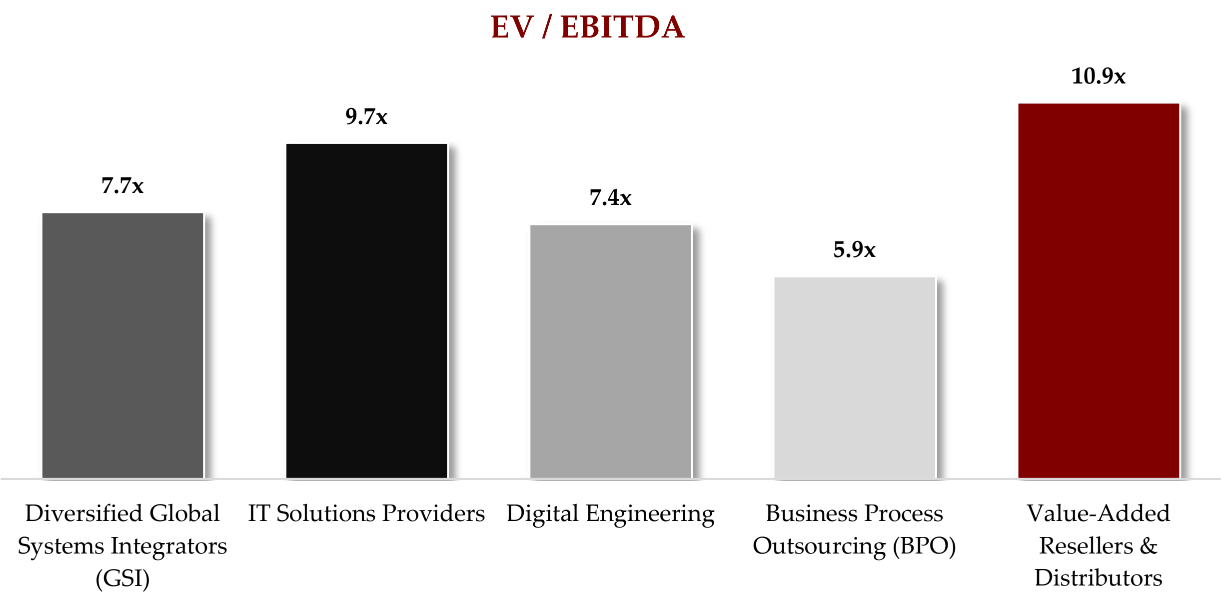
Value-Added Resellers / Distributors ("VAR")

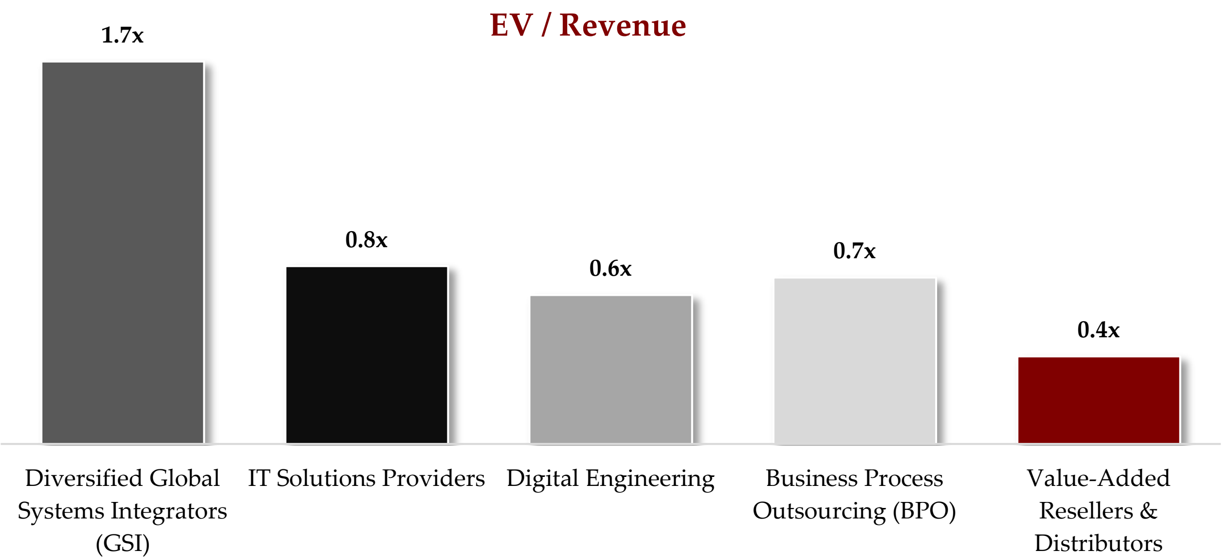
- Companies that sell hardware, software and other technology products to end users – often adding additional features, services or value to the original product; VARs play a crucial role in IT services by bridging a gap between technology vendors and end users
- Also includes reselling IT products (i.e., computers, servers, networking equipment, etc.) and partnering with manufacturers and vendors such as Microsoft, Cisco, Dell & HP

(1) Full list of participants by category is found on PG16

Public Company Spotlight – Valuation Multiples

EV / EBITDA & EV / Revenue as of June 2026





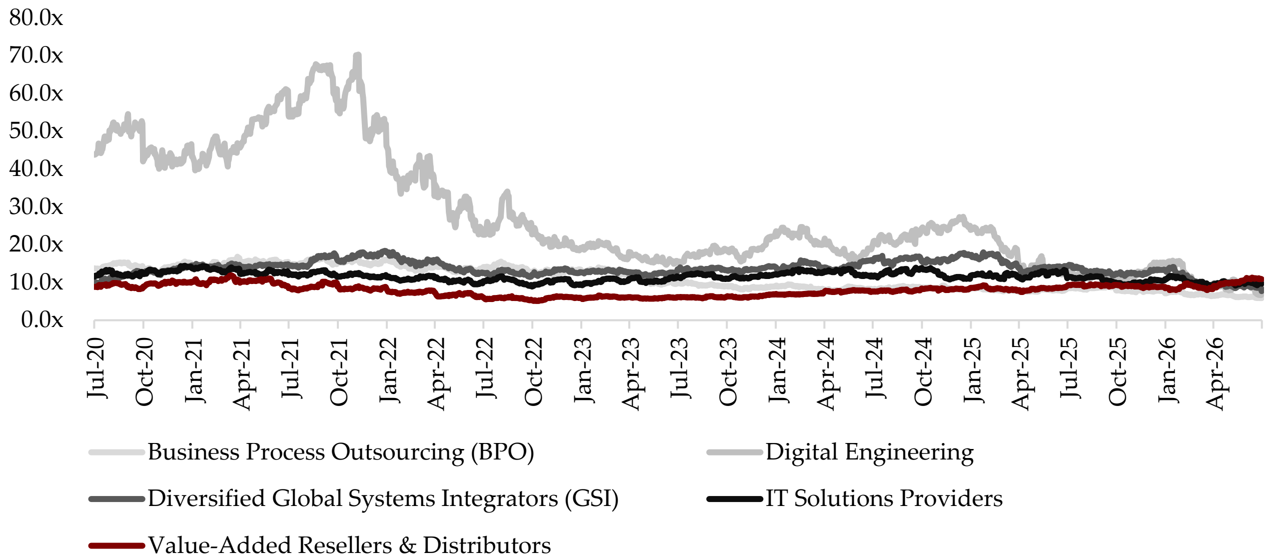
Key Takeaways

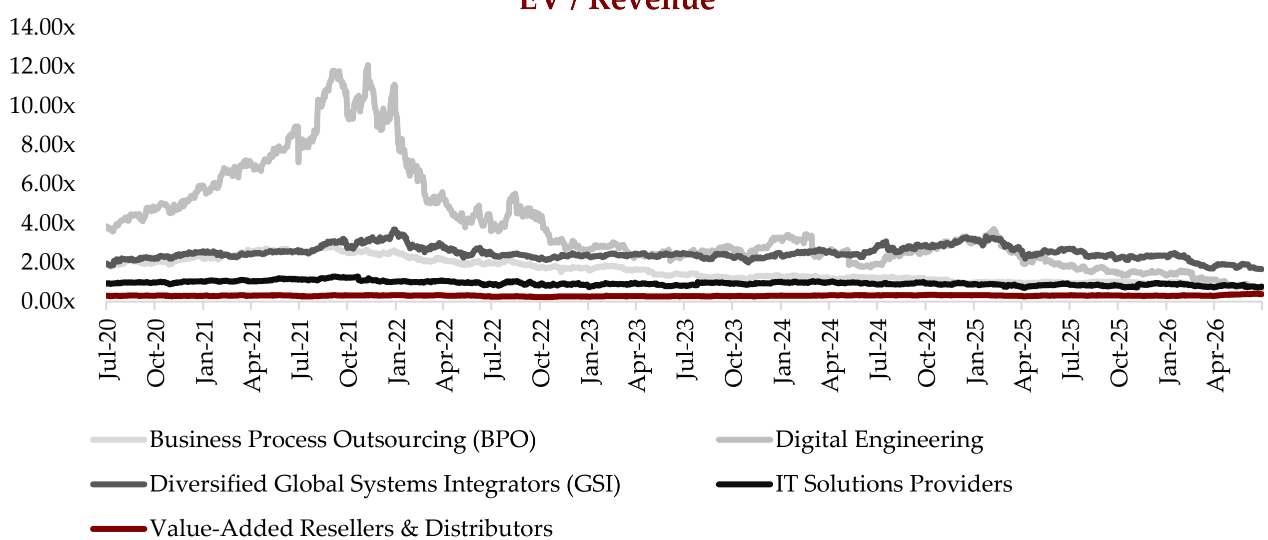
- IT Services across the board have seen valuation compression since last year's report, corresponding with the ongoing impact of artificial intelligence and accessibility of large language models on businesses in every sub-sector of IT Services
- The largest decline comes from Digital Engineering, which had a median EV / EBITDA multiple >23.0x as of December 2024
- GenAI coding tools and AI-native delivery models are seen as structurally threatening the labor arbitrage, FTE-billing model these firms are built on, and layered on top of a cyclical slowdown in discretionary enterprise IT spend and delayed decision-making from clients
- Value-Added Resellers (VARs) and Distributors have seen minimal valuation change over the past year as hardware has been less impacted and many of them continue to grow and diversify their revenue
- As gross margins for GSIs and DE firms converge, the valuation bands will as well, if the competitive edge of specialized coding is further narrowed with AI tools then DE firms may lose the valuation advantage they've held over the past 5 years

Note: Median EV / EBITDA and EV / Revenue values from comparable sets as of June 30, 2026 are displayed

Public Company Spotlight – Valuation Multiples *(Continued)*

EV / EBITDA & EV / Revenue Over Time





Key Takeaways

- BPO companies saw their median EV / EBITDA multiples decrease from low double-digit (~12x-13x) to high single digits (~5x-7x) starting in 2026 driven by shifting business models and market sentiment, particularly due to globalization of the industry and for smaller firms to be able to utilize a nearshore and offshore strategy without needing to contract with large BPO firms
- Additionally, much of the back-office automation captured by company's using AI has disintermediated BPO firms and reduced the advantages of outsourced and low-cost labor
- Digital Engineering companies commanded a premium valuation which peaked in 2021 but have since come under pressure and now trade at a discount to all other subsectors
- As of the June 2026, all subsectors traded at mid- to high-single digit EV / EBITDA multiples (5.9x-9.7x); with the exception of VARs trading at the highest valuation (10.9x), despite having one-half to one-third of the gross margins compared to other subsectors (see PG16 for more information)

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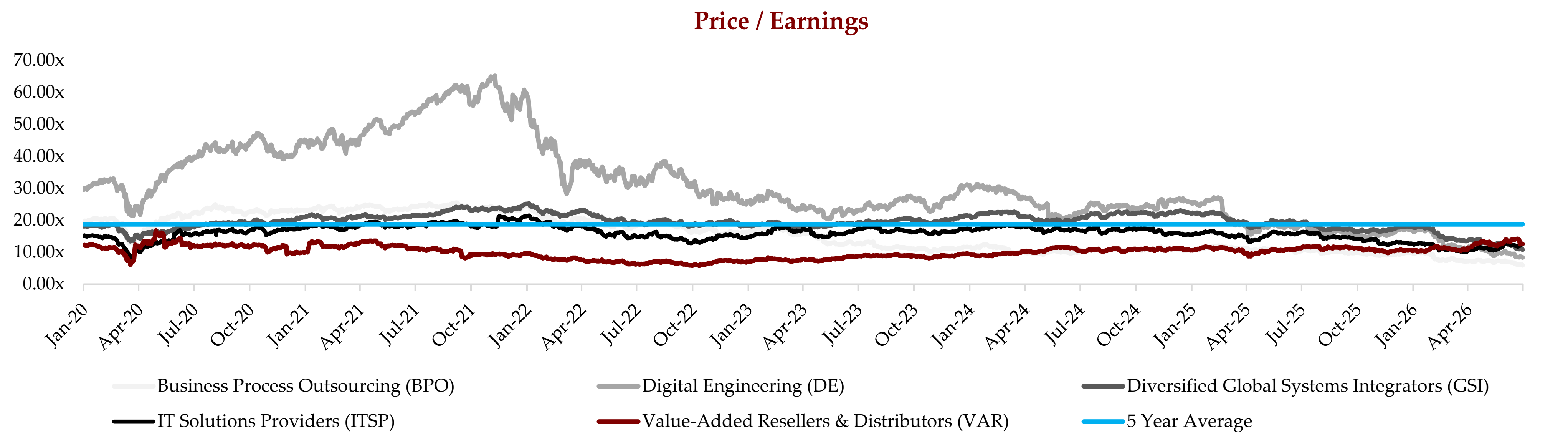
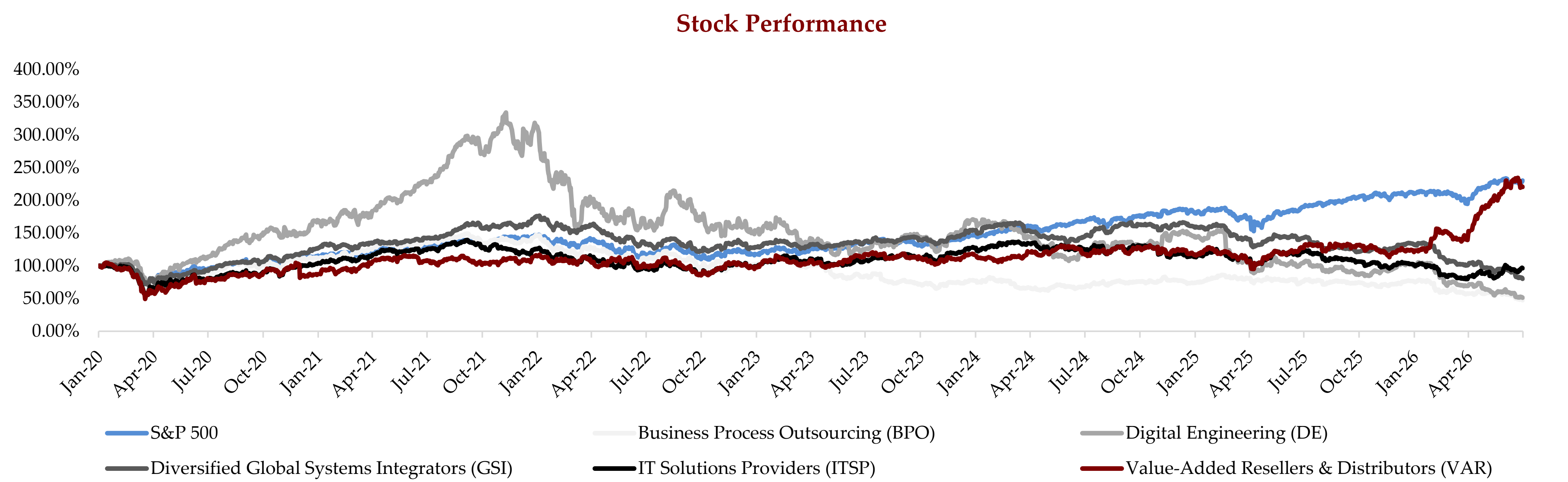
Note: Median EV / EBITDA and EV / Revenue values from July 1, 2020 to June 30, 2026

Public Company Spotlight – Stock Performance

Stock Price & Price/Earnings



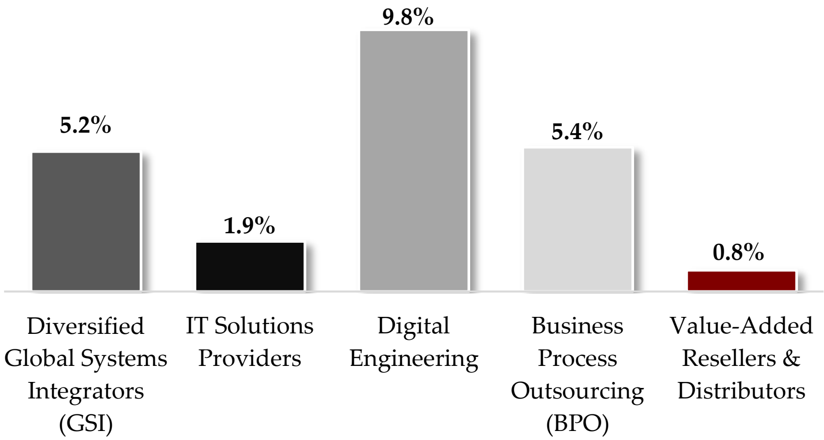


Note: Stock prices assume a base of 100% as of January 1, 2020

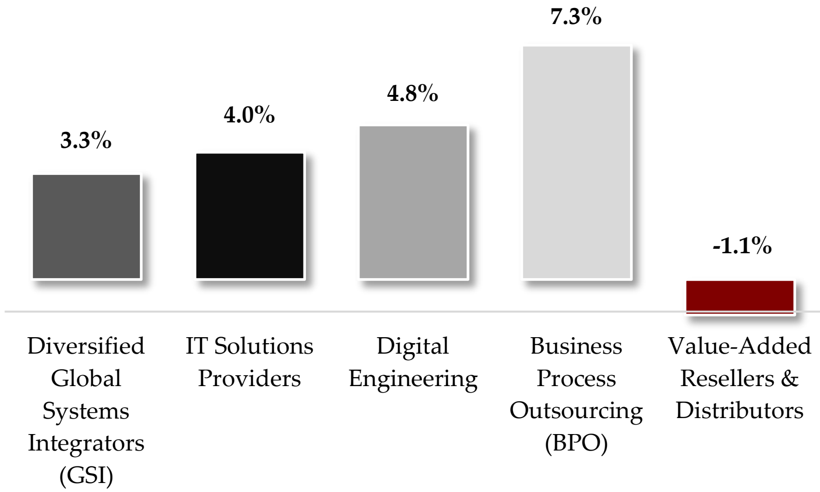
Public Company Spotlight – Financial Performance

Historical Growth Rates & 2025 Margins

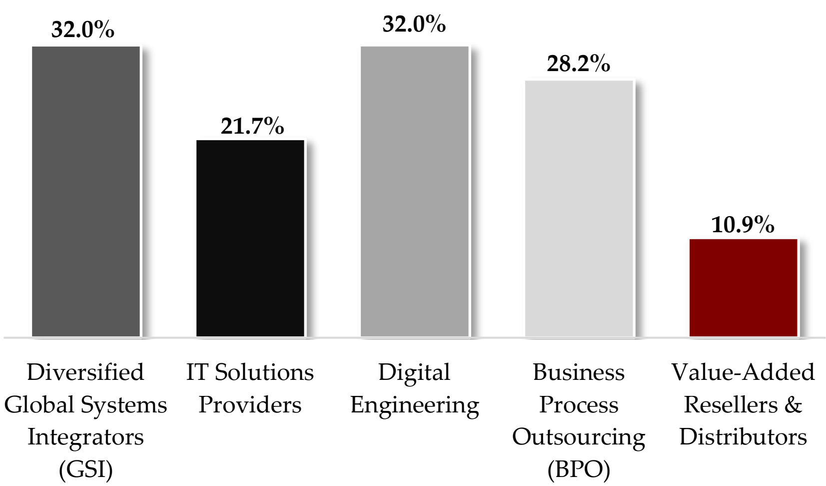
2021 – 2025 Revenue Growth CAGR



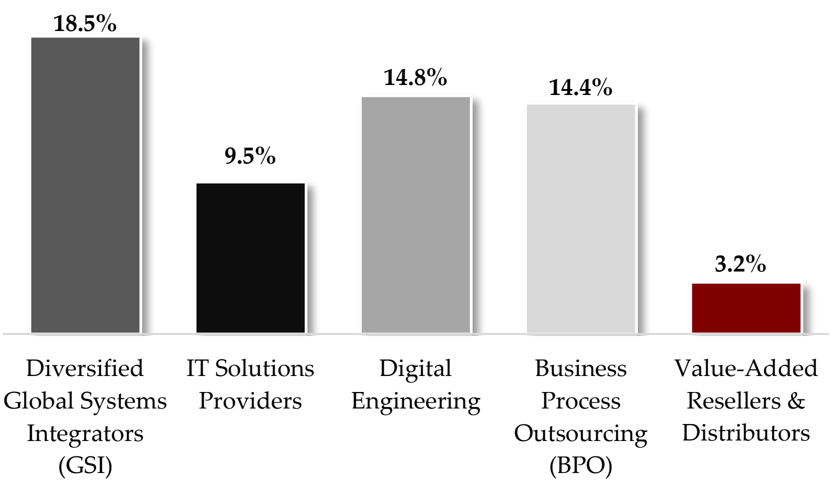
2021 – 2025 EBITDA Growth CAGR



2025 Gross Margin



2025 EBITDA Margin

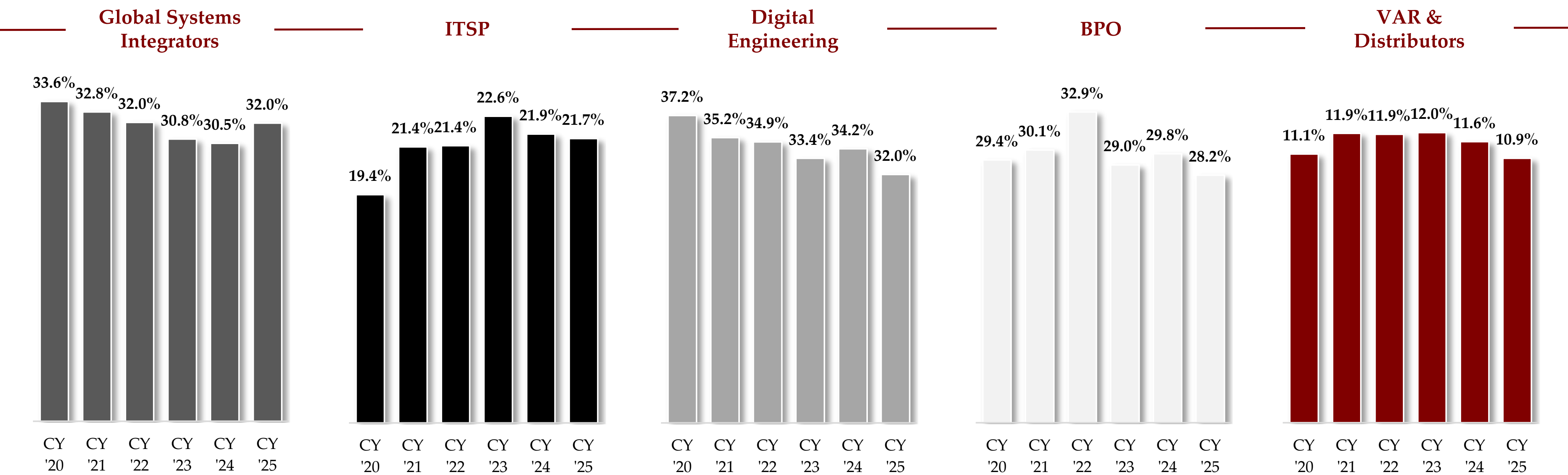


Notes: All values represent median averages of peer set
"CAGR" represents Compound Annual Growth Rate

Public Company Spotlight – Financial Performance

Gross Margin Trends

- Gross Margins in IT subsectors are heavily correlated to value-add and differentiation of service offering (e.g., software / digital engineering services generate higher margins compared to commoditized implementation work)
- Firms selling services will have a limit on their ability to increase gross margin given a people component, where BPO firms will benefit from continued automation and AI tools that can limit headcount needed for back office, accounting, and call center capabilities
- VAR & Distributors have the lowest gross margins among IT subsectors given a lower mix of value-added services



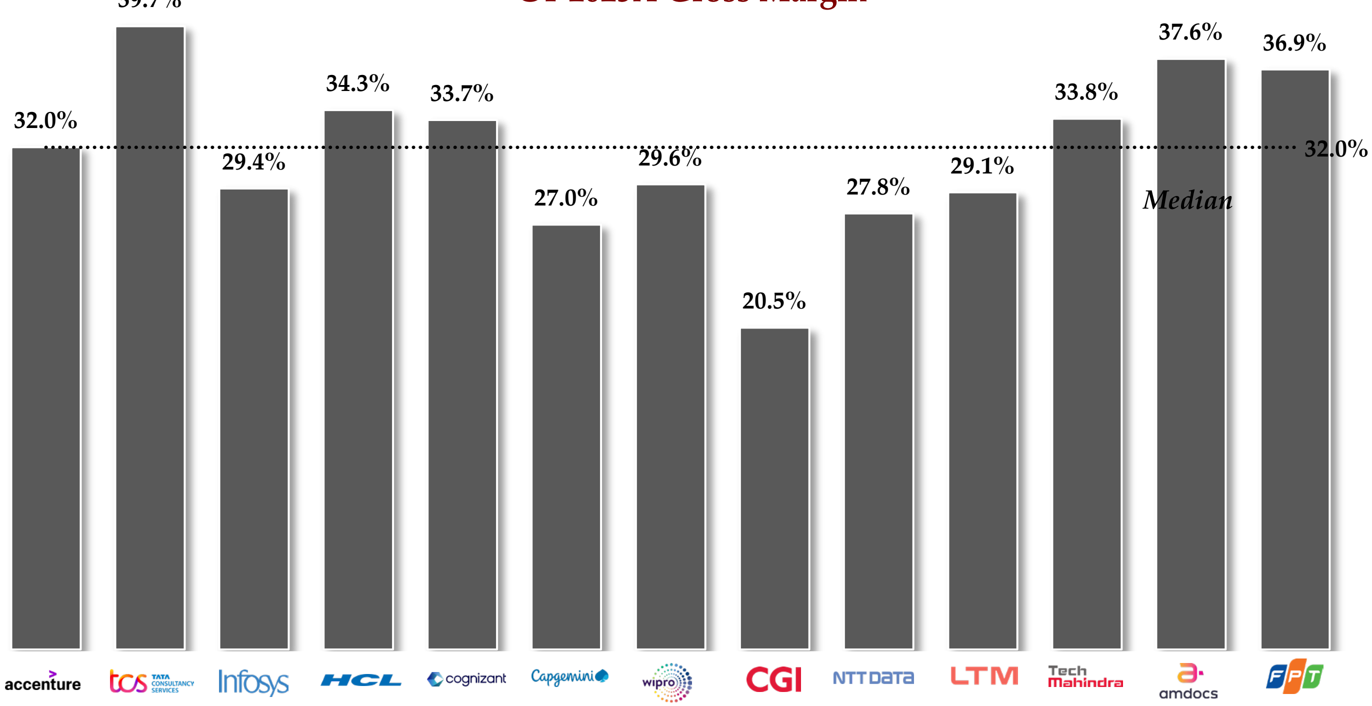
Note: Median Gross Margin of peer set from Calendar Year ("CY") 2020 to 2025

Public Company Spotlight – Gross Margin Trends

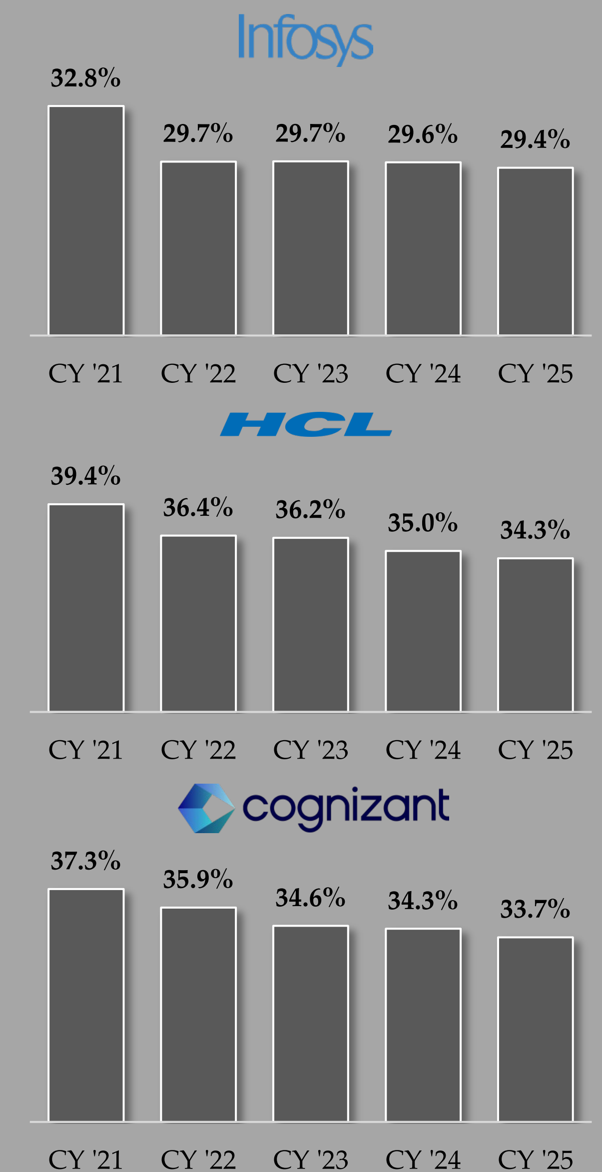
Global Systems Integrators

- GSI margins are holding but under pressure: Accenture posted FY2025 revenue of ~$69.7B (+7%) with margins dented by business-optimization costs, and consulting (+3%) again lagged outsourcing (+6%) in Q4
- Offshore leaders set the gross-margin benchmark—TCS leads the majors at ~40%, ahead of Accenture (~32%) and Infosys (~29%)—while Capgemini trails at ~27% amid soft European demand
- Growth diverged in 2025: TCS ~$30.2B (+4.2%) and Infosys ~$19.8B (+4%) outgrew Capgemini (+3.4%) and Wipro (-3%), with cost-optimization and vendor consolidation driving efficiency-led deals
- The emerging risk is "AI deflation"—as GenAI compresses billable hours, GSIs are repricing toward outcome- and platform-based models to defend gross margin

CY 2025A Gross Margin



Spotlight: Select Gross Margin Trends

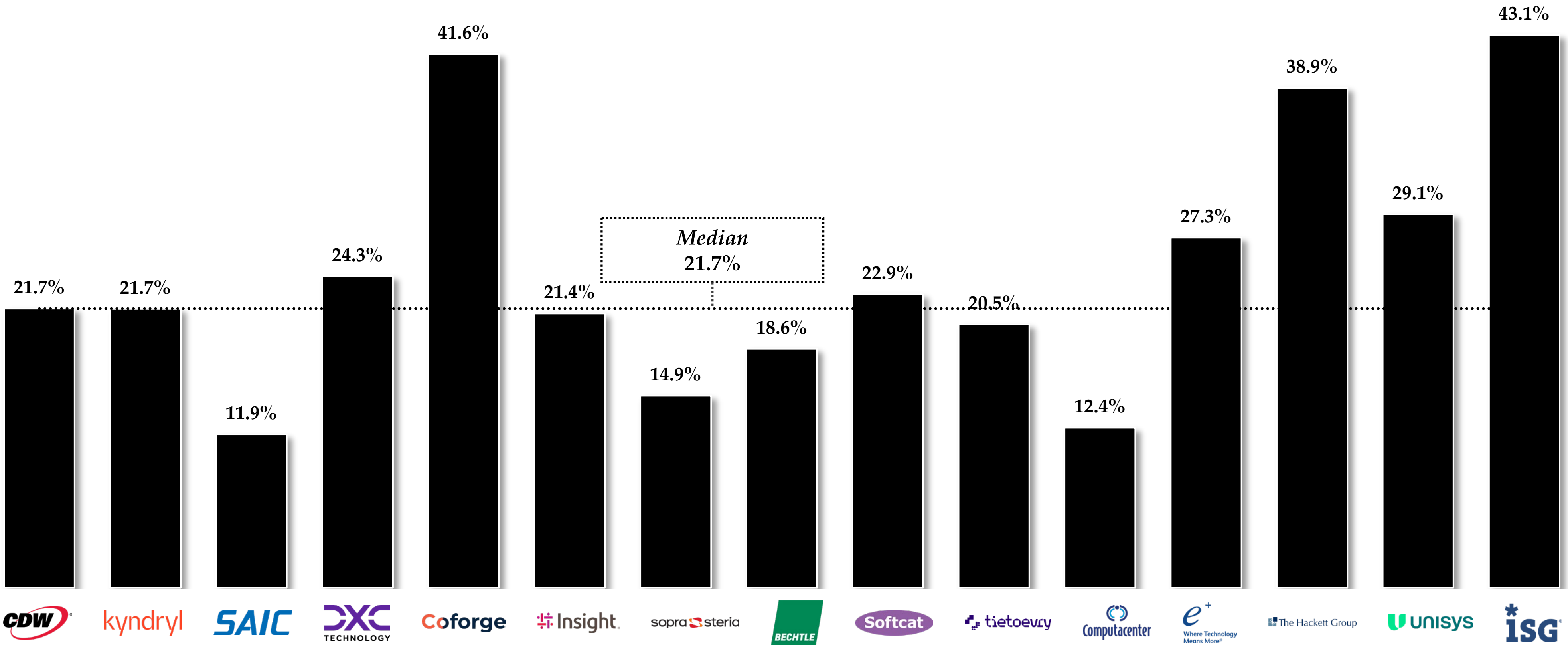


Public Company Spotlight – Gross Margin Trends

IT Solutions Providers

- Solutions providers run structurally lower gross margins (~21–23%) because hardware and software resale dominates the mix; CDW closed FY2025 at a 21.7% gross margin on $22.4B of net sales (+6.8%)
- The 2025–26 margin story is mix: AI-driven infrastructure demand is lifting revenue but diluting margin—CDW's Q1 2026 gross margin slipped to 21.0% from 21.6% on a hardware-heavy mix
- Profitability increasingly hinges on shifting toward cloud, services and "netted-down" revenue—Insight Enterprises expanded margins on a higher-value cloud and services mix even as product revenue softened
- Guidance is disciplined: CDW targets 200–300 bps of outperformance versus U.S. IT market growth with low-single-digit gross-profit growth in 2026

CY 2025A Gross Margin

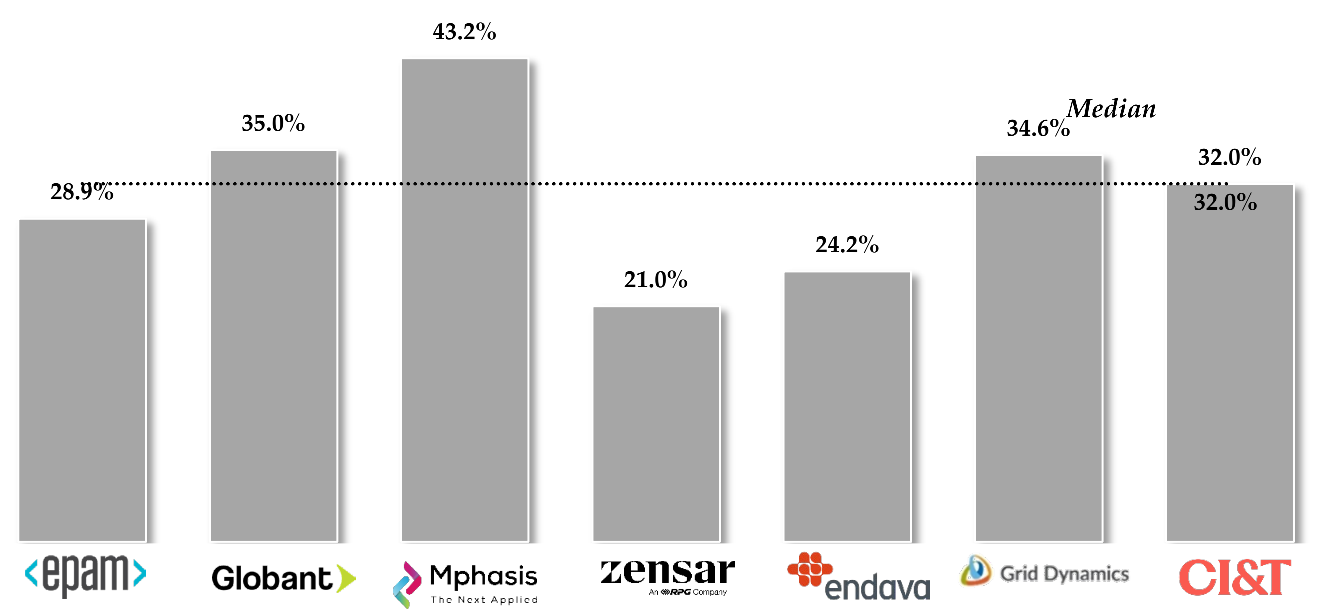


Public Company Spotlight – Gross Margin Trends

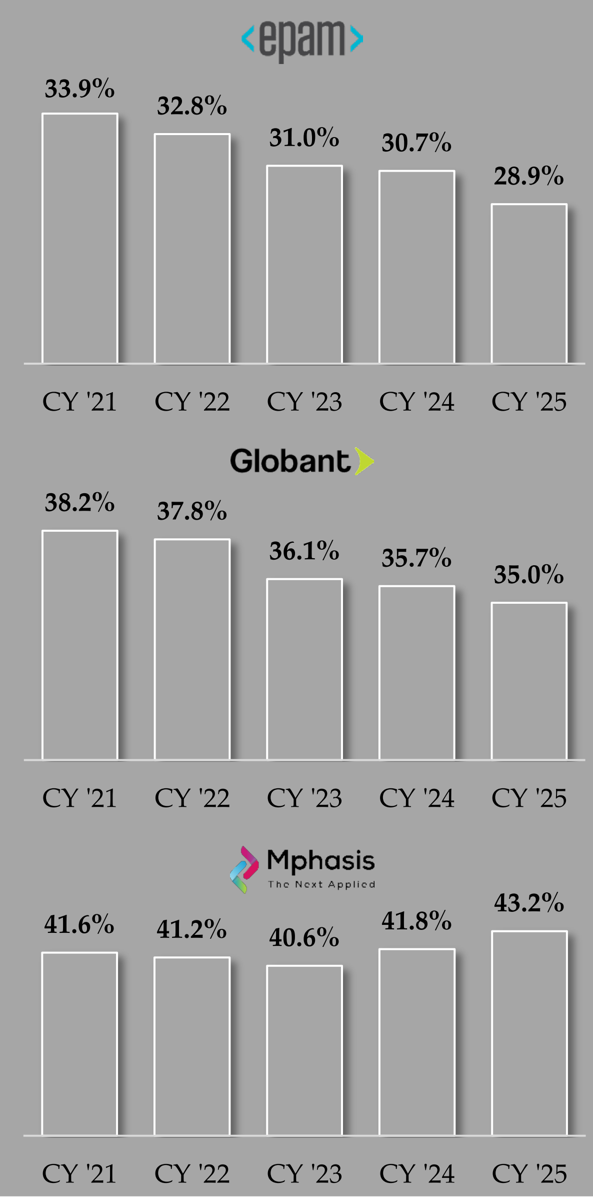
Digital Engineering

- Digital engineering carries premium but compressing gross margins: EPAM has slid from ~34% (CY '21) to ~29% (CY '25), pressured by acquisition integration (NEORIS, First Derivative) and AI investment
- Peers vary widely on gross margin—Mphasis leads the set at ~43%, well ahead of Globant and Grid Dynamics (~35% each)—while demand returned in 2025–26 concentrated in GenAI integration and data modernization
- "Geographic resilience" is reshaping cost structures: firms are diversifying away from single-region (Eastern Europe) delivery toward India and Latin America, raising delivery cost but de-risking the model
- AI cannibalization is the key watch item—as AI accelerates coding, billable hours and contract values face pressure, pushing engineering firms toward value- and outcome-based pricing

CY 2025A Gross Margin



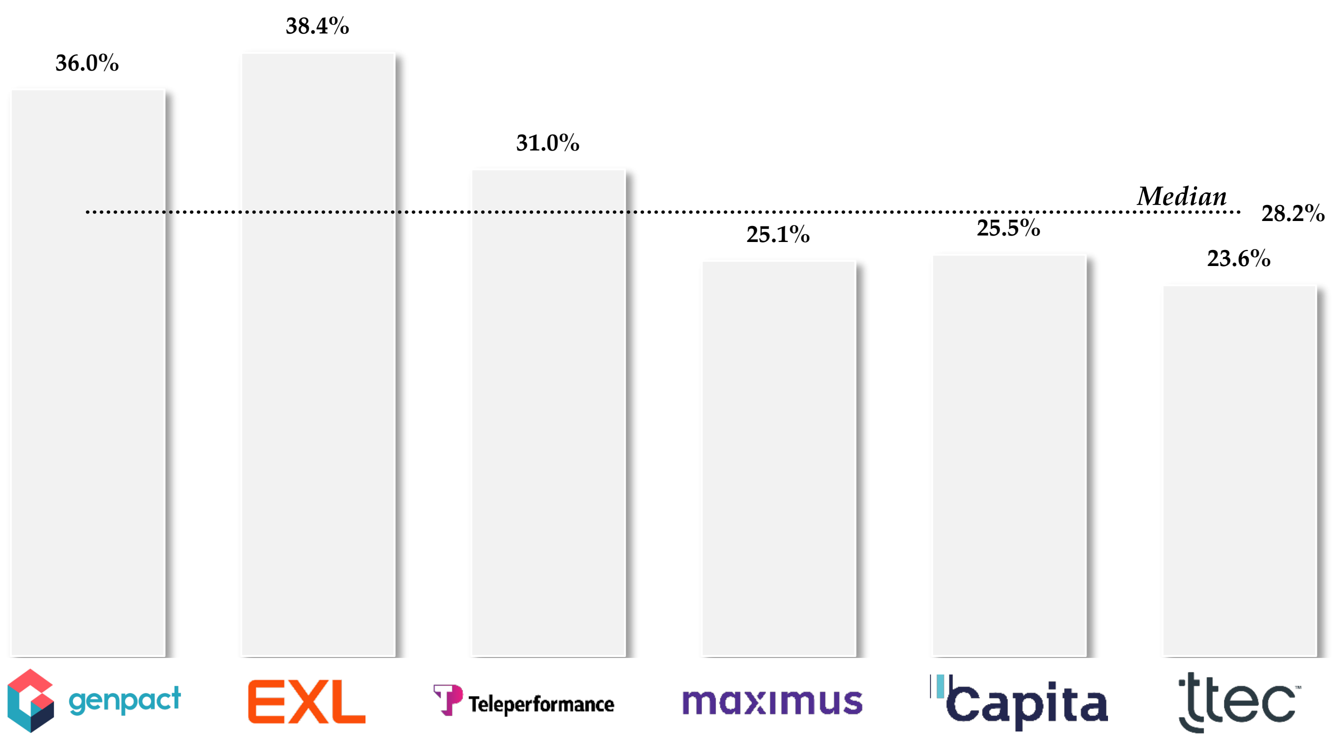
Spotlight: Select Gross Margin Trends



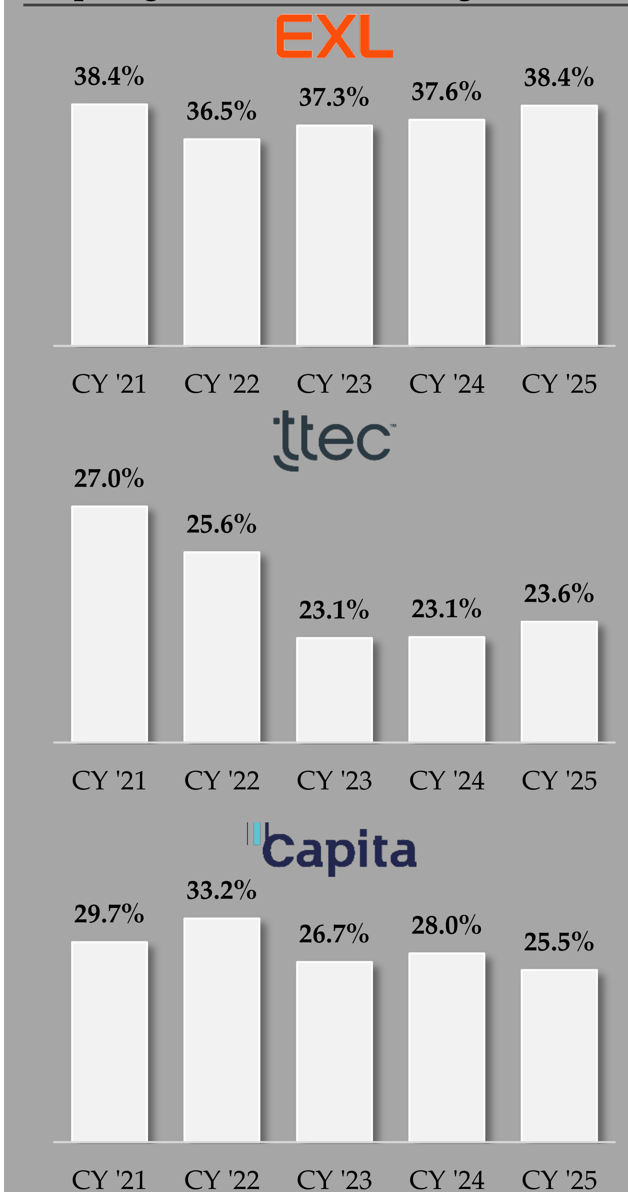
Public Company Spotlight – Gross Margin Trends
Business Process Outsourcing

- BPO margins are stable-to-improving as the model moves up the value chain—Genpact posted a 36.0% FY2025 gross margin (up ~50 bps YoY)
- Analytics- and platform-led peers hold premium profitability, with EXL leading the set at a ~38% gross margin, relatively stable across the past five years
- The pivot is toward agentic-AI "intelligent operations"—the logic behind Capgemini–WNS—lifting data, tech and AI-led revenue at high-teens rates
- Yet agentic AI cuts both ways, as the same automation could erode the transaction-based BPO revenue base over time

CY 2025A Gross Margin



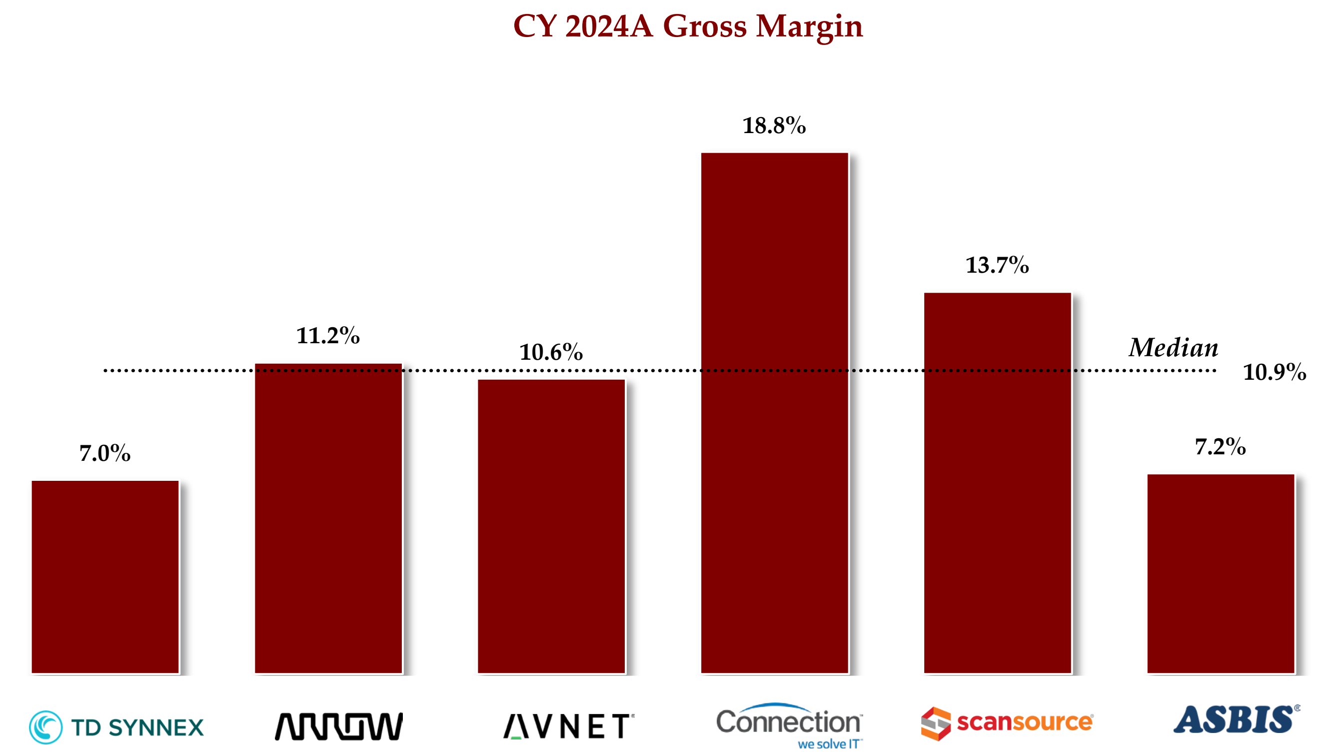
Spotlight: Select Gross Margin Trends

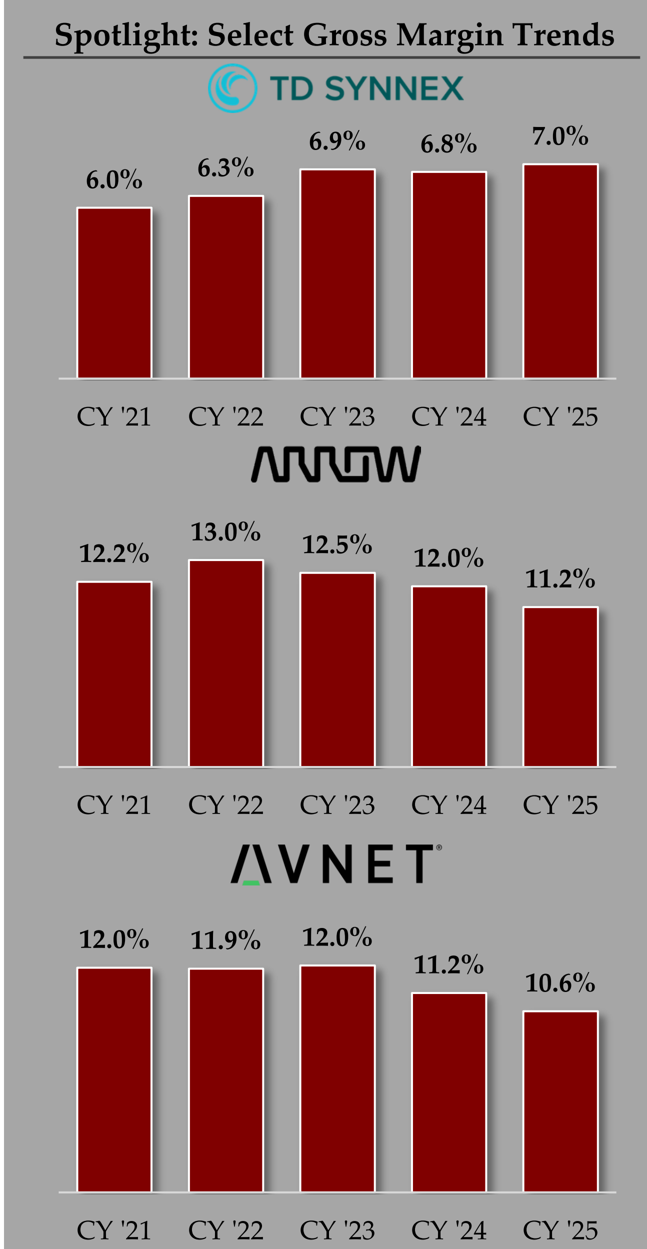


Public Company Spotlight – Gross Margin Trends

VAR & Distributors

- VARs and distributors run the thinnest margins in IT services—broadline distributors (TD SYNNEX ~7%, Avnet ~11%, Arrow ~11%) sit in the single-to-low-double digits, versus a ~10.9% peer median
- Product resale is inherently low-margin; profitability hinges on shifting mix toward higher-value services, cloud and "netted-down" SaaS revenue
- Solution-led VARs are best-in-class— PC Connection leads the set at ~18.8% gross margin, with ScanSource (~13.7%) also above median on a services-rich mix
- 2025–26 AI hardware demand (AI PCs, servers, storage) is lifting volumes but pressuring margin mix; scale players defend razor-thin economics through volume and working-capital efficiency





4

M&A MARKET UPDATE

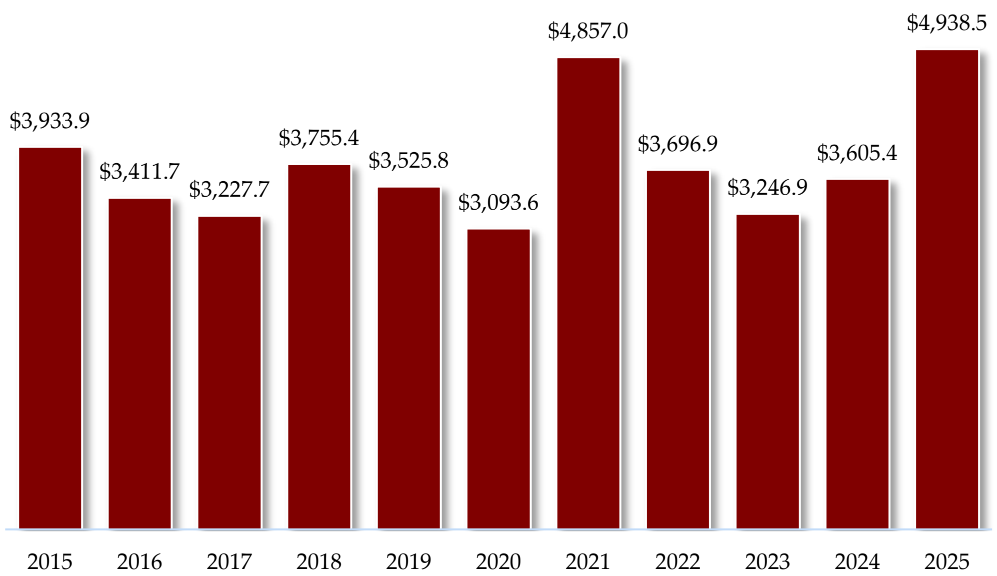
M&A Market Update

Global

- Global M&A activity reached new heights in 2025, setting records in both deal count and value and surpassing 2021 as the most active year ever — 50,810 deals (a first above 50,000) worth nearly $5 trillion ($4.9T), with count up 12.4% and value up 37% year-over-year
- A surge in megadeals powered the growth: 617 transactions of $1B+ (1.5% of deals) drove ~$2.6 trillion, or 56.6% of total M&A value, up 62.3% year-over-year, aided by rate cuts from the US Federal Reserve and European central banks
- Cross-border flows were mixed: net capital inflow into North America from European acquirers hit $61.4 billion, breaking an eight-year streak of net outflow to Europe, even as North American buyers still closed ~405 more deals in Europe than the reverse
- Heading into 2026, the market is positioned to sustain momentum on ample public and private capital, easing borrowing costs, and booming AI, tech, and infrastructure growth, though slow economic growth and tariff uncertainty remain headwinds
- The median EV/EBITDA multiple for M&A transactions improved to 10.1x in 2025 from 9.8x in 2024, climbing from the 2022 trough to just ~3% below 2021's all-time peak of 10.4x

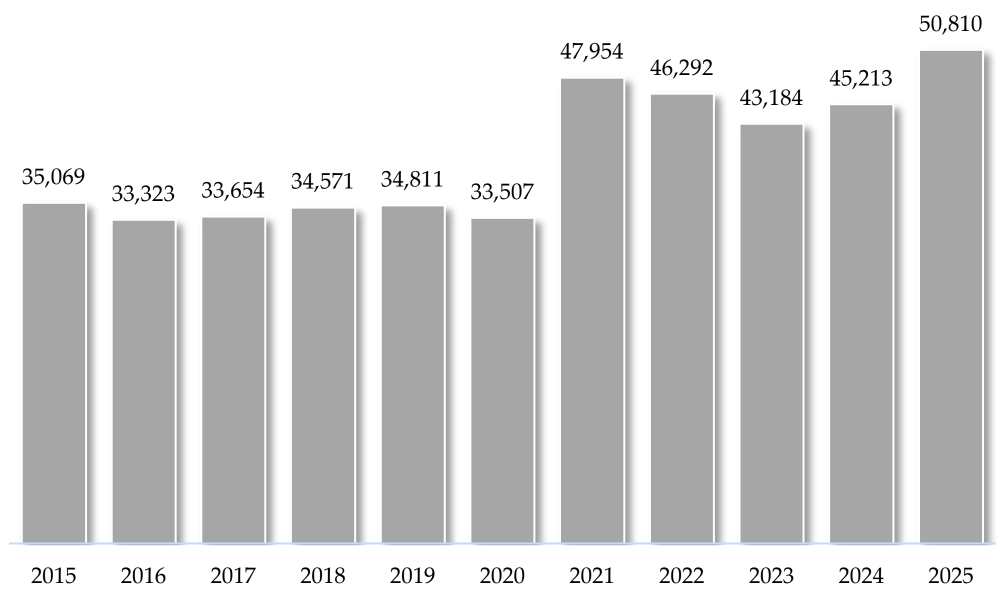
Global M&A Transaction Value

($ in billions)



Global M&A Transaction Count

(# in actual)



Source: PitchBook, CapIQ, Livingstone proprietary research

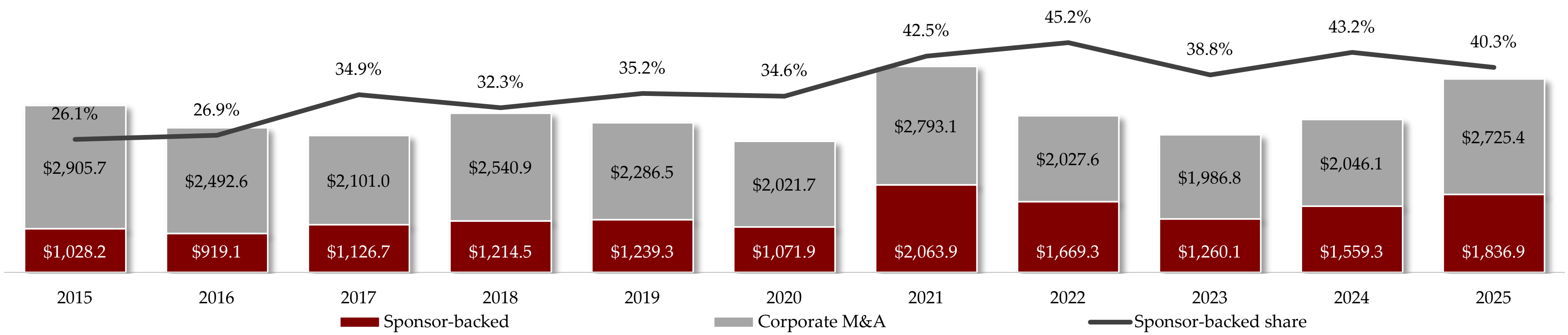
M&A Market Update

Global – Size & Type

- Over the past 11 years, global sponsor backed M&A activity has increased in both total value and volume, with total number of transactions increasing at a compound annual growth rate ("CAGR") of 1.7% and total transaction value for sponsors increasing at a CAGR of 1.5%
- While Corporate M&A still makes up the majority of deal volume and value, this has been steadily shifting towards private equity firms since 2015

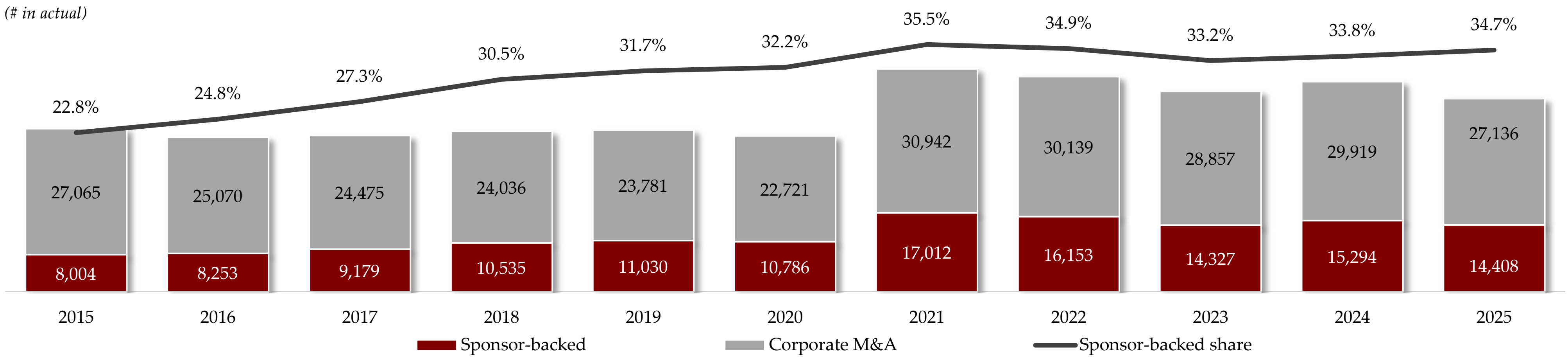
($ in billions)

Global M&A Value by Acquirer Type



Global M&A Count by Acquirer Type

(# in actual)

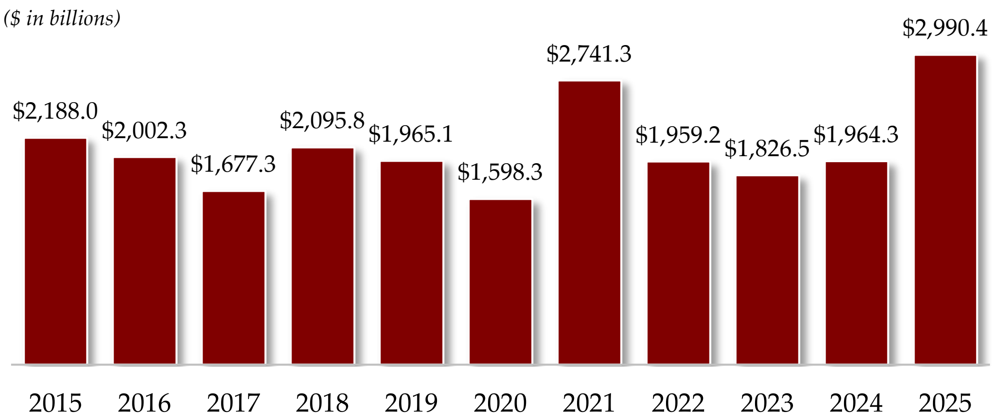


Source: PitchBook, CapIQ, Livingstone proprietary research

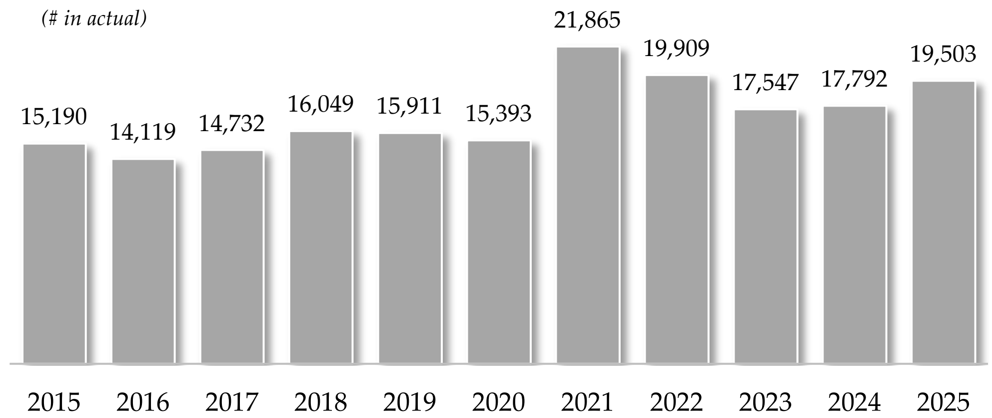
M&A Market Update
North America & Information Technology

- In North America, deal value approached $3 trillion across 19,503 deals, marking a 52.2% year-over-year increase in value and a 9.6% increase in deal count

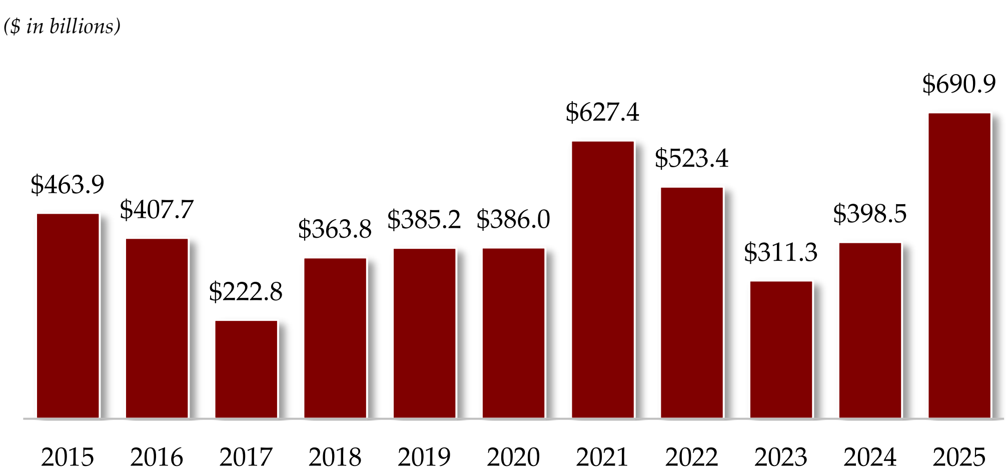
North America M&A Transaction Value



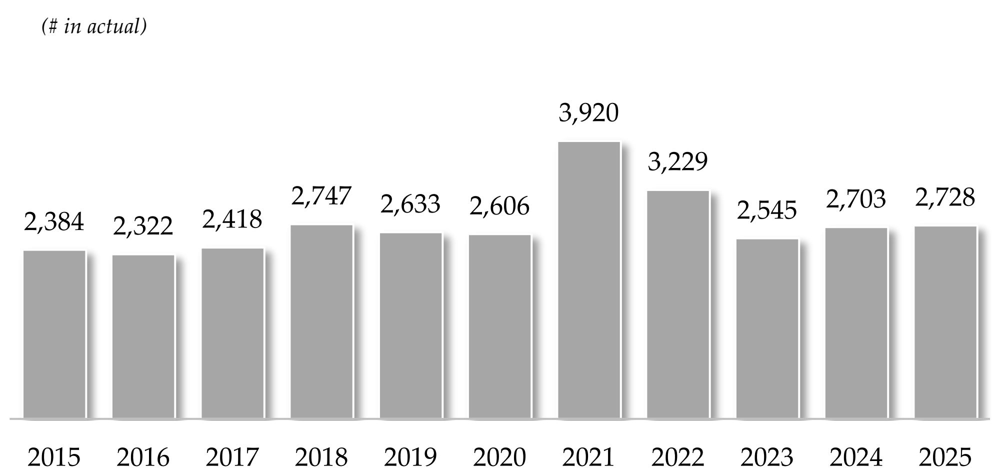
North America M&A Transaction Count



North America Information Technology M&A Transaction Value



North America Information Technology M&A Transaction Count



Source: PitchBook, CapIQ, Livingstone proprietary research

Selected M&A Activity of Public Acquirers

LTM June 2026 Snapshot

Date	Target	Buyers	Business Description (Target)	Geographic Locations (Target)	Enterprise Value ($USDmm)	Enterprise Value / Revenues (x)	Enterprise Value / EBITDA (x)
06/24/2026	I Merit	ExlService	Offers end-to-end data labeling technologies and solutions for autonomous vehicles, manufacturing, financial services, and more.	United States	$310.0	5.3x	-
05/28/2026	Government Acquisitions	Computacenter	Provides IT solutions such as AI and data strategy, analytics and cyber security to federal agencies in the United States.	United States	$92.0	0.2x	11.5x
04/29/2026	Astreya	Cognizant	Provides IT managed services, including data center and network management, IT asset management, and digital workplace services.	United States	$600.0	-	-
04/06/2026	Mindsprint	Wipro	Provides technology, cybersecurity, digital solutions, and privacy services to food, manufacturing, retail, and healthcare industries.	Asia	$386.0	2.9x	-
03/25/2026	Optimum Healthcare IT	Infosys	Provides business and clinical consulting services to the healthcare sector.	United States	$465.0	1.7x	-
03/25/2026	Stratus Technology Services	Infosys	Provides IT services and solutions for insurance businesses.	United States	$95.0	2.2x	-
12/26/2025	Encora Digital	Coforge Limited	Digital engineering company providing cloud, data, AI, and managed technology services across the full product lifecycle.	United States / Canada	$2,365.6	4.6x	-
12/24/2025	Cabel Industry	Accenture	ICT Service Provider specializing in the development and distribution of a fully integrated banking IT suite.	Europe	-	-	-
12/18/2025	Telco Solutions Business of HPE	HCL Technologies	Communications technology group spanning business support, network applications, service cloudification and data intelligence.	United States / Canada	$160.0	-	-
12/10/2025	Coastal Cloud	Tata Consultancy	Provides data modernization, integration, and managed services, focusing on Salesforce and related cloud technologies.	United States	-	-	-
11/05/2025	Solvinity	Kyndryl	Provides managed cloud and IT services, including IT outsourcing, cloud infrastructure management, and managed security services.	Europe	$114.8	1.4x	-
10/09/2025	ListEngage	Tata Consultancy	Operates as a Salesforce partner that specializes in marketing cloud, CRM, data cloud, agent force, and AI advisory services for enterprises.	United States	$72.8	3.0x	-
10/06/2025	SilverEdge Government Solutions	SAIC	Offers cyber security, information technology, intelligence analysis, and a software suite for the defense and intelligence communities.	United States	$203.0	-	-
08/14/2025	CyberCX	Accenture	Provides cybersecurity and cloud services including strategy and consulting, identity and access management.	Asia	$649.3	-	-
08/13/2025	Versent	Infosys	Provides cloud, advisory, digital, data and insights, modern run, and security and identity services.	Australia	$190.7	1.4x	-
07/07/2025	WNS	Capgemini	Business process management (BPM) company, provides data, voice, analytical, and business transformation services worldwide.	Asia	$3,782.6	2.8x	13.5x

Source: PitchBook, CapIQ, Livingstone proprietary research

Selected Private Equity M&A Activity

LTM June 2026 Snapshot

Date	Target	Buyers	Business Description (Target)	Enterprise Value ($USDmm)	Enterprise Value / Revenues (x)	Enterprise Value / EBITDA (x)	Platform or Add-On
06/17/2026	AstroNova	Arcline	Manufactures, and distributes specialty printers, and data acquisition and analysis systems.	$275.4	1.8x	24.2x	Platform
05/21/2026	Nippon Information	ORIX Capital / Qatar Investment Authority	Offers IT solutions and services focused on accessibility and customer engagement.	-	-	-	Platform
05/12/2026	Telenor Connexion	Verdane	Offers Internet of things, cloud connect, and managed connectivity solutions to automotive, transport and logistics, asset management and other industries.	$848.0	6.1x	19.0x	Platform
03/27/2026	Suitebriar	Broadtree Partners	Operates as a technology consultant and Google Cloud Premier Partner in the United States.	-	-	-	Platform
03/25/2026	CodeRoad	Etna Capital	Provides software development and digital engineering services, specializing in building custom digital solutions and scalable technology platforms.	-	-	-	Platform
03/19/2026	Cyber Advisors	Sterling Investment Partners	Provides managed IT services, cybersecurity solutions, risk management, and IT infrastructure support for organizations.	-	-	-	Platform
03/17/2026	Plauti	EOS Partners	Provides data management solutions for Salesforce-native data quality and management.	-	-	-	Platform
01/26/2026	Threatscape Limited	Horizon Capital	Threatscape Limited operates as a cyber security consultancy offering Microsoft security practice, Symantec, managed security, and professional services.	-	-	-	Platform
01/21/2026	NCC Group	TDR Capital	Provides cyber security and business resilience service.	$415.3	-	-	Platform
01/20/2026	NTC Services	Icon Capital	Provides data center design, colocation, and IT infrastructure services intended to serve businesses needing secure and reliable data center services.	-	-	-	Platform
01/13/2026	Beyond Secure	RFE Investment Partners	Operates as an IT managed services company offering enterprise-grade IT security and compliance services to organizations operating in high-regulation environments.	-	-	-	Add-on
12/26/2025	Miamin Systems	Huspy Holding	Offers a comprehensive suite of end-to-end GCC services, such as, design and setup consulting, talent acquisition, infrastructure development, and business support.	$45.0	-	-	Platform
12/17/2025	CloudScale365	Broadwing Capital	Offers managed and co-managed IT services including cloud hosting, cybersecurity, compliance, and disaster recovery.	-	-	-	Platform
12/01/2025	BEKK Consulting	Axcel Management	Offers business and technology consulting services to corporations and public sector agencies.	$167.9	1.6x	-	Platform
11/20/2025	Fishtank Consulting	Trinity Hunt	Offers digital consultancy services, including enterprise content management, search, and CRM solutions.	-	-	-	Add-on
11/11/2025	Worksighted	Court Square	Offers Managed IT support including assessments, training, IT consulting, and project implementation solutions such as security, cloud services, and business continuity.	-	-	-	Add-on

Source: PitchBook, CapIQ, Livingstone proprietary research

Selected Private Equity M&A Activity

LTM June 2026 (Continued)

Date	Target	Buyers	Business Description (Target)	Enterprise Value ($USDmm)	Enterprise Value / Revenues (x)	Enterprise Value / EBITDA (x)	Platform or Add-On
10/13/2025	Security Risk Advisors	Recognize Partners	Cybersecurity consulting firm offering advanced security testing using AI-driven automation and threat intelligence.	-	-	-	Platform
10/07/2025	Heartland Business	GenNx360 Management	Provides integration, consulting, infrastructure, business automation, and networking solutions, offering cloud and hosted, collaboration and UC, data and A/V solutions.	-	-	-	Platform
09/16/2025	ARS Nova Systems	Equity Solutions	IT consulting and services company offering hardware and software consultancy.	-	-	-	Platform
09/11/2025	m-hance	SilverTree Equity Partners	A Microsoft Dynamics Gold Partner, offers advisory, planning, implementation, development, deployment, and support services.	-	-	-	Platform
08/20/2025	Coeo Solutions	Riata Capital	Provides cloud-based communication, data networking, and managed services for small to mid-sized enterprises.	-	-	-	Platform
07/31/2025	Spindox	Progressio	Provides a decision intelligence AI platform that integrates decision modelling, data analytics, AI, and math optimization for various industries.	$87.3	0.7x	8.7x	Platform
07/15/2025	AccessIT Group	Nautic Partners	Provides cybersecurity solutions that assist organizations with the design, procurement, implementation, and operation of their security infrastructure.	-	-	-	Platform
07/11/2025	Sikri	Symphony Technology Group	Provides management systems and digitalization solutions for the public sector for case processing, building applications, archiving, and document management.	$103.7	3.9x	23.2x	Platform
06/12/2025	Unosquare	Ridgemont Partners	Provides IT consulting services including software development, quality assurance, business intelligence, UX/UI services, creative designing, and others.	-	-	-	Platform
06/06/2025	Antares Ccr Acquisition	Longshore Capital	Offers IT consulting and cloud computing services catering to managed information technology consulting, business continuity and disaster recovery.	-	-	-	Platform
06/02/2025	Data - Sec	Sophora Unternehmerkapital	Provides IT security services such as auditing, security concept design, installation of protective systems, and continuous monitoring and support.	-	-	-	Platform
05/27/2025	CyberCrowd	Limerston Capital	Cybersecurity service provider offering tailored cyber incident exercises, SOC-as-a-service, incident response retainers, and compliance consulting for data protection	-	-	-	Platform
05/26/2025	Univio	V4C General Partner S.à r.l.	IT company and partner in the digital transformation of commerce.	-	-	-	Platform
05/21/2025	Agio	L Squared Capital Partners	Offers hybrid cybersecurity and managed IT organization solutions to financial services, health care and payments enterprises.	-	-	-	Add-on
04/29/2025	NET LOGISTIK	Trinity Hunt	Provides supply chain consulting services and software solutions for transportation, warehouses, omnichannel commerce for retail operations, and control towers.	-	-	-	Add-on
04/22/2025	Complea	GTO Partners	Provides IT and digitalization services to private and public enterprises.	-	-	-	Platform

Source: PitchBook, CapIQ, Livingstone proprietary research

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